

FY12/18 Financial Results Briefing Material

RS Technologies Co., Ltd.



March 12, 2019

Code: 3445

Tokyo Stock Exchange First Section

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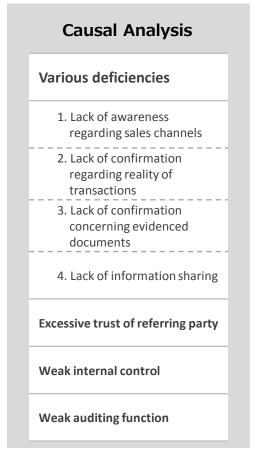


**Results of Investigation Conducted by the Special Investigative Committee** 



### Results of Investigation Conducted by the Special Investigative Committee

- Transactions allegedly beginning in August 2015, the reality of which was in question, were accounted for as regular business transactions. This accounting was deemed inappropriate and corresponding revisions were retroactively made to past sales and procurement figures.
- According to reports received by the Company, these transactions were false deals that were conducted without the awareness of the Company's executives, and no similar false deals have been discovered.





C. Cation and Object	vance of a procedure	e manual				
Review of existing trules and regulation		nts and adjustment of				
Review and improv translation-related	rement of transactior documents	n management and				
Strengthening of ch	necks and balances					
Internal actions	President and CEO	Nagayoshi Ho 30%				
taken toward	Director and General M	lanager of Operations				
related parties		Kunio Hongo 20%				
-	Director and General M	lanager—Administrative Division				
(Reduction in director		Masayuki Suzuki 20%				
(Reduction in director remuneration)	Four-month period spanning from February 2019 to May 2019					
•		Implementation of compliance training				
remuneration)						
remuneration)						



<sup>\*</sup>For more details, please see the "Notice Regarding Receipt of a Special Investigative Committee Report" released on February 1, 2019.

# FY12/18 Results Summary



## FY12/18 Results Summary

- Achieved large year-on-year increases of 130% in sales and over 90% in both operating and ordinary income
- These results were primarily due to favorable performance in the silicon wafer reclamation business, the Beijing subsidiary's consolidation and strong operation at the Beijing factory.

(Millions of Yen)	FY12/17	Initial 12/18 Forecast	Revised 12/18 Forecast Announced on November 13, 2018	FY12/18	YoY	Vs. Revised Forecast
Net sales	10,932	20,993	25,520	25,478	+133.1%	(0.2)%
Operating income	2,982	3,891	5,500	5,751	+92.9%	+4.6%
Operating income ratio	27.3%	18.5%	21.6%	22.6%	(4.7)pt	+1.0pt
Ordinary income	3,159	3,897	5,810	6,141	+94.4%	+5.7%
Ordinary income ratio	28.9%	18.6%	22.8%	24.1%	(4.8)pt	+1.3pt
Net income attributable to owners of the parent	2,113	2,585	3,110	3,620	+71.3%	+16.4%
Net income per share (Yen)	190.56	206.14	256.10	294.80	+54.7%	+15.1%



### Results by Segment and Company

- Maintained favorable performance in the pre-existing silicon wafer reclamation business thanks to full production in Japan and Taiwan
- The Company's Chinese subsidiary in the prime wafer business was consolidated in January 2018 and extensively contributed to earnings.

	Wafer Business		Prime Wafer Manufacturir Business	ufacturing and Sales S		Purchases and Sales of Semiconductor Equipment Business		Other, Adjustments		Consolidated Total	
By segment (Millions of Yen)		YoY		YoY		YoY		YoY		YoY	
Net sales	10,974	+15.6%	11,919	_	2,918	+109.4%	(333)	_	25,478	+133.1%	
Operating income	4,012	+18.1%	2,049	_	366	+182.5%	(676)	_	5,751	+92.9%	
Operating income ratio	36.6%	+0.8pt	17.2%	_	12.5%	+3.2pt	_	_	22.6%	(4.7)pt	

	RS		Taiwan Subsi	diary	Beijing Subsi	diary	Elimination of Intra- company Transactions	Consolidated	Total
By company (Millions of Yen)		YoY		YoY		YoY			YoY
Net sales	10,557	+24.2%	2,904	+9.7%	11,919		(787)	25,478	+133.1%
Operating income	2,631	+23.0%	972	+9.8%	2,049	_	67	5,751	+92.9%
Operating income ratio	24.9%	+0.4pt	33.5%	0.0pt	17.2%	_	_	22.6%	(4.7)pt

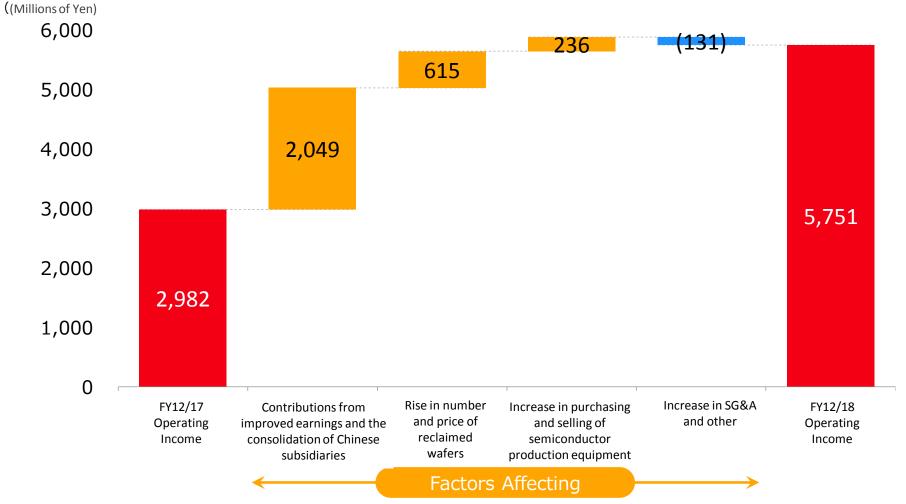
<sup>\*</sup>Union Electronics Solutions Co., Ltd. became a consolidated subsidiary in Q2 FY12/18, and its impact on results was minimal. Accordingly, its performance has been excluded from results listed by company.



<sup>\*</sup> Year-on-year figures have been determined based on comparisons to revised results released on March 5, 2019

## Factors Affecting Operating Income

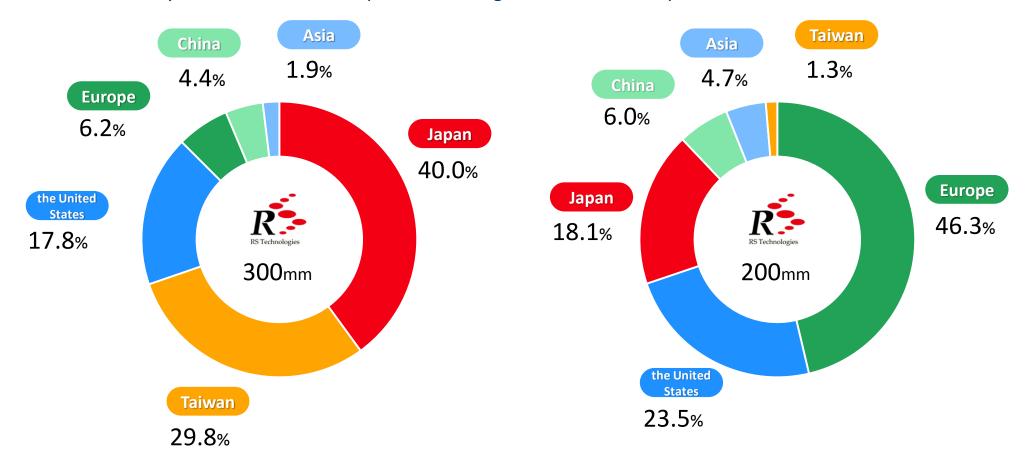
- Contributing greatly to increased earnings were the consolidation of Chinese subsidiaries, improved prime wafer yields and an increase in production of prime wafers.
- Growth in reclaimed wafer sales and sales produced through the purchasing and selling of semiconductor production equipment also had a positive impact on earnings.





### Share of Total Shipments from the Silicon Wafer Reclamation Business

- Global expansion targeting mainly manufacturers in Japan, Taiwan, Europe and The United States
- Enhance production capacity of reclaimed wafers in 2019 through capital investment in 300mm wafers in Japan and Taiwan
- Plan to expand shipments of 300mm wafers in North America, Taiwan, Japan and Europe
- China currently has a low share of shipments, leaving room for future expansion





Notes: Based on wafer numbers reported in a study conducted by RST (fiscal 2018)

### Balance Sheet and Cash Flow Statement

- Property, plant and equipment increased dramatically along with the establishment of a joint venture in China. Current assets also experienced large growth due to business expansion.
- Net assets rose due to increases in capital and capital reserve from a public stock offering and growth in retained earnings resulting from net income

Consolidated Balance Sheets					
(Millions of Yen)	FY12/17	FY12/18			
Assets					
Current Assets	7,387	26,208			
Cash and cash equivalent	3,243	14,879			
Notes and accounts receivable - trade	2,915	6,958			
Merchandise and finished goods	446	1,343			
Non-current assets	4,843	10,510			
Property, plant and equipment	4,674	8,963			
Intangible assets	19	1,099			
Investments and other assets	149	446			
Total Assets	12,230	36,718			
Current liabilities	3,370	4,979			
Notes and accounts payable - trade	398	1,554			
Interest-bearing debt	1,276	976			
Non-current liabilities	3,334	2,601			
Long-term loans payable	2,767	1,848			
Total Liabilities	6,704	7,580			
Net assets	5,525	29,137			
Total Liabilities and Net Assets	12,230	36,718			

Cash Flows							
(Millions of Yen)	FY12/17	FY12/18					
Cash flows from operating activities	2,744	2,669					
Cash flows from investing activities	(202)	(22)					
Cash flows from financing activities	(1,252)	9,550					
Effect of exchange rate changes on cash and cash equivalents	(87)	(461)					
Exchange gain on cash and cash equivalents	1,714	11,736					
Cash and cash equivalents at beginning of year	2,916	2,916					
Cash and cash equivalents at end of year	1,714	14,652					



### Conversion of DG Technologies into a Subsidiary

- The company has also entered the business of manufacturing and selling consumables for semiconductor manufacturing. With this move, the company aims to secure consistent profitability and further expand earnings through synergy with other businesses.
- The Company is also considering deviating from its primary focus on the Japanese market by expanding into the Chinese market.

Company name	DG Technologies Co., Ltd. DGtec 株式会社DGテクノロジーズ
Date of establishment	October 26, 1981
Business	Manufacture and sale of consumable parts for semiconductor manufacturing equipment
Location	3-4 Sunayama, Kamisu-shi, Ibaraki
Capital	JPY 100,000 thousand (As of end December 2017)
President C.E.O	Nagayoshi Ho
History	October 1981 Established the Daisho Technical Research Institute in Asahi-ku, Yokohama-shi, Kanagawa February 2016 Filed an application for court protection under the Civil Rehabilitation Law Formed a new investor system through business restructuring; RST became the sole sales agent April 1, 2018 Changed trade name to DG Technologies, Co., Ltd.  January 10, 2019 RS Technologies Co., Ltd. became a wholly-owned subsidiary

Acquisition Expenses, etc.

Most Recent Performance

¥1.3 billion

Stock acquisition
Capital loan
amount

¥900 million

400 million (working capital)

	FY12/18	FY12/19
Net sales	479,422 thousand	1,278,096 thousand
Operating income	36,047 thousand	82,011 thousand
Ordinary income	(30,655) thousand	32,722 thousand
Net income	(31,098) thousand	32,789 thousand

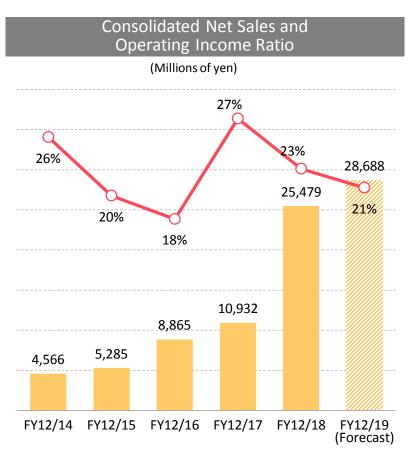


# Revised Medium-Term Management Plan

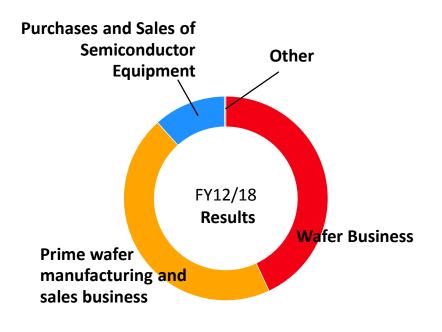


## **RS Technologies Today**

- A comprehensive wafer manufacturer in the silicon wafer reclamation business and prime wafer manufacturing and sales business.
- Purchasing and selling semiconductor production equipment and expanding the solar power business.
- The Company boasts the world's top share in the silicon wafer reclamation business and is expanding its prime wafer business within China.



### Results by Segment





<sup>\*</sup>Figures for FY12/15–FY12/17 are revised figures released on March 5, 2019

## Summary of Medium-Term Management Plan (four years)

- Aim for a higher share as a reclaimed wafer manufacturer and begin full-scale expansion of the prime wafer business in China
- Further enhance production of reclaimed wafers, promote the establishment and relocation of prime wafer factories and make headway toward globalized quality and increased production capacity
- Aim for sales of ¥33.8 billion, operating income of ¥8.3 billion and net income of ¥4.7 billion in 2022

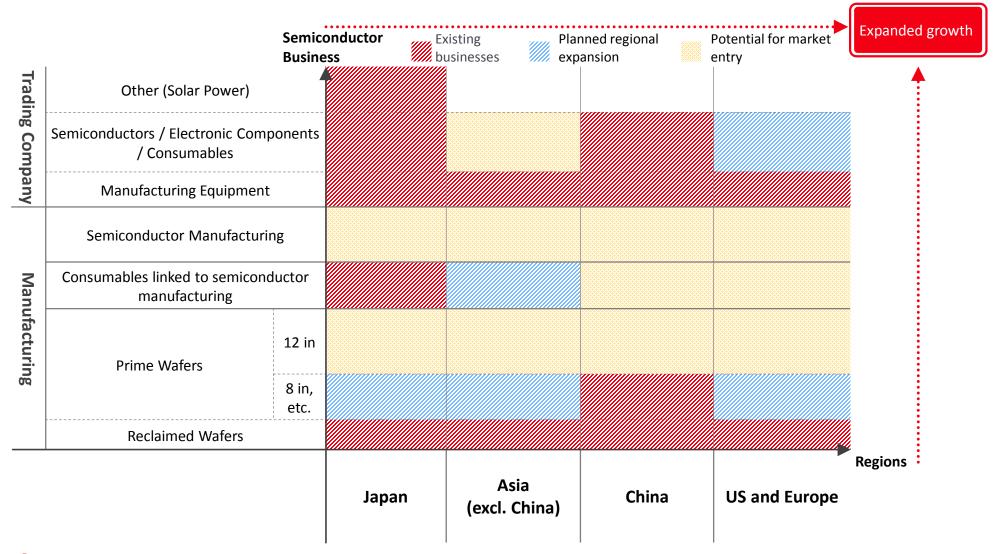
	FY12/18	FY12/19 Plans		FY12/20 Plans		FY12/21 Plans		FY12/22 Plans
	Results	Previous	New	Previous	New	Previous	New	New
Net sales	25,478	21,000	28,688	25,000	29,000	29,000	30,600	33,800
Operating income	5,751	3,600	5,971	4,800	6,100	6,300	6,600	8,300
Operating income ratio	22.6%	17.1%	20.8%	19.2%	21.0%	21.7%	21.6%	24.6%
Ordinary income	6,141	3,900	6,151	4,700	6,300	6,200	6,600	8,400
Ordinary income ratio	24.1%	18.6%	21.4%	18.8%	21.7%	21.3%	21.6%	24.9%
Net income attributable to owners of the parent	3,620	2,500	3,621	2,900	3,700	3,800	3,900	4,700
Net income per share (Yen)	294.80	195.00	282.72	226.00	288.89	296.00	304.50	366.97

<sup>\*</sup>Projected net income per share is determined based on the number of outstanding shares as of end-FY12/18.



## RS Technologies' Aims

Steady expansion of business domains and regions





## Wafer Strategy Moving Forward

2019

Reclaimed Wafers

Offer more 300mm wafers through increased production to the Japanese, Taiwanese, European and US markets

**Prime Wafers** 

Increase provision of wafers to the Chinese market through improved production efficiency at BGRS

2020

Reclaimed Wafers

Offer more 300mm wafers through increased production to the Japanese, Taiwanese, European, US and Chinese markets

2022

**Prime Wafers** 

Start operations at BGRS' factory in Dezhou, increase share of the prime wafer market in China and begin provision of prime wafers to markets worldwide

The opportunity for increased production exists within the silicon wafer reclamation business Expansion into global markets is being considered within the prime wafer business



Japan

### Total Investment: ¥2,100 million

- Expand production capacity for 300mm reclaimed wafers
- Begin operations from 2019

FY12/19	FY12/20	FY12/21
¥700 million	¥700 million	¥700 million

**Taiwan** 

### Total Investment: ¥700 million

Expand production capacity for 300mm reclaimed wafers

FY12/19	FY12/20	FY12/21
¥700 million	— million	— million

Begin production in 2019 (In line with previous forecast)

China

### **Total Investment: ¥16,000 million**

 Expand production capacity for 200mm prime wafers

FY12/19	FY12/20	FY12/21
¥16,000	— million	

Phase 1 Plan

200mm prime wafers

2019
70,000
wafers

2021
220,000
wafers

Investment Period: 2019-2021 Begin operations from 2021



### Impact of Trade Friction Between the US and China: Regarding the Prime Wafer Business Undergoing Expansion in China

• RST's industry is dominated by Japan, Taiwan and South Korea. No genuine competitors stem from the United States. RST has helped raise the domestic production rate.

Competitive landscape of the global silicon wafer industry

The top two companies worldwide are major Japanese companies

They hold a market share of just under 60%

Following Japan, the countries with the highest shares are Taiwan, Germany and South Korea

No competition from the United States

 Unlike semiconductors, the United States government is not focused on the silicon wafer industry (the industry is not high-priority in terms of sanctions) Chinese silicon wafer industry

Low domestic production rate

(about 10%)

Massive import surplus market

- National policies aimed at raising domestic production rate are a foregone conclusion
- Production capacity within China is currently being enhanced, but large issues concerning quality still exist and provision is limited.
- GRITEK manufactures wafers primarily used for power semiconductors.
- Customers are primarily located in China, where most consumption of silicon wafers takes place.

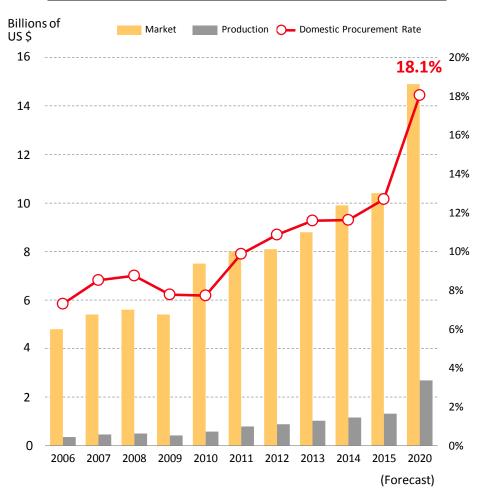
The Company does not project and direct impact from trade friction between the US and China.

There is great opportunity for growth within China.



### China's Semiconductor Policy: Aim to Raise the Domestic Production Rate





Source: SEMI, August 2017 Issue, Report 1

China's semiconductor consumption has grown to account for 40% of the world's total.

However, its domestic production rate is around 10% of the consumption.

Raising the domestic production rate has become **an important policy issue.** 

June 2014

**Promotion of a National IC Industry Development Guidelines** 

May 2015

### **China Manufacturing 2025**

[Excerpt]

China is aiming to improve the self-sufficiency rate for ICs in the nation to 40% in 2020, and boost the rate further to 70% in 2025.



Target is a domestic production rate of **40%** by 2020, and **70%** by 2025

#### **Current circumstances:**

Issues concerning quality remain despite rapid enhancement of production capacity.



### **Outlook for FY19**

• Although wafer prices have been bearish, the Company achieved large increases in sales and income in FY12/18 thanks in part to improvements in yield rate and projects further increases in FY12/19.

	FY12/18	FY12/19 Forecast	YoY		
(Millions of Yen)	(JanDec. 2018)	(JanDec. 2019)	YoY	YoY%	
Net sales	25,478	28,688	3,120	12.6	
Operating income	5,751	5,971	220	3.8	
Operating income ratio	22.6%	20.8%	(1.8)pt		
Ordinary income	6,141	6,151	10	0.2	
Ordinary income ratio	24.1%	21.4%	(2.7)pt		
Net income attributable to owners of the parent	3,620	3,621	1	0.0	
Net income per share (Yen)	294.80	282.72	(12.08)	(4.1)	
Annual dividend (Yen)	10	10	_	_	

	R	S	Taiwan Sı	ubsidiary	Beijing Su	ubsidiary	Other Subsidiary	Co	nsolida	ated Total
(Millions of Yen)		YoY		YoY		YoY				YoY
Net sales	10,101	(4.3)%	3,271	12.6%	11,867	(0.43)%	3,449		28,688	+12.6%
Operating income	2,025	(23.0)%	935	(3.8)%	2,786	35.9%	225		5,971	+3.8%
Operating income ratio	20.0%	(4.9)pt	28.6%	(4.9)pt	23.5%	+6.3pt	6.5%		20.8%	(1.8)pt



# **Appendix**



## **Company Overview**

- Holds the top market share worldwide in semiconductor wafer reclamation at 30%
- Conducting a full-scale advance into the prime wafer business through a joint venture with a Chinese stateowned company
- Expanding into peripheral business fields expected to produce synergy through M&A

Company name	RS Technologies Co., Ltd.
Date of establishment	December 10, 2010
Corporate principles	"Respect the global environment, earn the trust of people, and constantly strive to create."
Business	Silicon Wafer Reclaim, Silicon Wafer Oxide Film Coating, Silicon Wafer Sales. Solar Power Station. Purchase and sale of used semiconductor equipments. Sale of chemical materials and semiconductor parts. Technical assistance and education service on semiconductor wafer manufacturing process.
Head office	1-47-1, Ohi, Shinagawa-ku, Tokyo 140-0014 JAPAN
Factory	26-2, Yamazaki, Sanbongi Otonashi, Osaki, Miyagi 989-6313 JAPAN
Capital	JPY 524,300 thousand (As of end December 2018)
President and CEO	Nagayoshi Ho
	RSTEC Semiconductor Taiwan Co.,Ltd Founded in February 2014, Capital: NT \$300 million
Consolidated	Beijing GRINM RS Semiconductor Materials Co., Ltd. (Beijing, China) Registered capital US \$138 million Stake 45%
subsidiaries	Union Electronics Solutions Co., Ltd. Capital ¥27 million Stake 100%
	DG Technologies Co., Ltd. Capital ¥100 million Stake 100%



## History

- Launched business in 2010 and holds top share worldwide in the silicon wafer reclamation business
- Converted a major Chinese prime wafer manufacturer into a consolidated subsidiary in 2018 and became a comprehensive manufacturer of wafers

RS Technologies established in Shinagawa-ku, Tokyo, with silicon wafer reclamation as its primary business
Operations begun at the Sanbongi Factory
Sanbongi Factory acquires ISO9001:2008 certification from UKAS
Equipment sales begun
Solar power business begun at the Sanbongi Factory
RSTEC Semiconductor Taiwan established as a subsidiary in Taiwan (currently a consolidated subsidiary)
RST listed on the Tokyo Stock Exchange Mothers Market
Fab8 completed at Sanbongi Factory, with cutting-edge equipment allowing reclamation of 450mm wafers
RST achieves annual growth of 1299.53%, ranks third in the 13th Deloitte Touche Tohmatsu LLC Japan Technology Fast 50
Tainan Factory completed for RSTEC Semiconductor Taiwan (currently a consolidated subsidiary)
RST moved to the TSE First Section
Joint venture agreement concluded with General Research Institute for Nonferrous Metals (GRINM) and Fujian Kuramoto
Beijing GRINM RS Semiconductor Materials Co., Ltd. (BGRS) established; Chinese prime wafer manufacturer Youyan Semiconductor Material Company Limited made a consolidated subsidiary
Acquired 100% of shares at Union Electronics Solutions Co., Ltd. (distributor for Hitachi Power Semiconductor Device, Ltd.)
Established GRITEK, a consolidated subsidiary of GRINM Semiconductor Materials Co., Ltd.
Acquired 100% of shares at DG Technologies Co., Ltd.



### Strengths of CEO Nagayoshi Ho

- President and CEO Nagayoshi Ho has knowledge gained from over 20 years in Japan, as well as strengths in sales, personal connections, solution proposals, and financing throughout the world through his business network.
- President Ho has assembled a team of professionals from a broad range of fields including advanced technology and finance.



Nagayoshi Ho, center front (taken September 2016 at TSE)

### Nagayoshi Ho

b. 1970 in Fujian Province, ChinaCompleted Josai International University Graduate Program

Specialty fields:

M&A, business alliances (successful M&As with more than 10 companies)

1998 Established Eiki Shoji Co., Ltd.

2010 Established and appointed president of RTS (current position)

Favorite maxim: Where there is a will, there is a way

**Supplementary information:** 

Nagayoshi Ho came to Japan after graduating high school. He has invested in more than 20 companies in Japan and abroad. In addition to semiconductors, he has experience investing in a range of businesses, including investment funds, trade, hotels, IT, and agriculture. He has traveled the world promoting his belief that Japanese manufacturing is the best in the world.



## Year-by-Year Results

(Millions of Yen)	FY12/13	FY12/14	FY12/15	FY12/16	FY12/17	FY12/18
Net sales	3,475	4,566	5,285	8,864	10,932	25,478
Gross profit	1,173	1,820	1,852	2,544	4,252	8,366
Selling, general and administrative expenses	471	654	791	958	1,269	2,615
Operating income	703	1,166	1,061	1,585	2,982	5,751
Ordinary income	819	1,247	770	1,444	3,159	6,141
Net income	525	664	143	861	2,113	3,620
Dividend (Yen)	_	_		10	5	10
Capital investment	338	3,503	4,665	209	95	1,330
Depreciation	87	103	326	682	714	1,298
Research and development expenses	1	6	11	85	183	501
Number of employees (Regular employees)	152	191	265	373	434	1,159



<sup>\*</sup>Financial figures for FY12/15, FY12/16 and FY12/17 are revised figures released on March 5, 2019.

## **Principal Financial Statements**

(Millions of Yen)	FY12/13	FY12/14	FY12/15	FY12/16	FY12/17	FY12/18
Assets						
Current Assets	1,811	2,759	3,732	5,348	7,388	26,208
Cash and cash equivalent	397	1,190	1,842	1,952	3,243	14,879
Notes and accounts receivable - trade	681	696	795	2,531	2,916	6,958
Merchandise and finished goods	396	376	361	348	446	1,344
Non-current assets	508	4,064	5,845	5,333	4,843	10,510
Property, plant and equipment	461	3,918	5,667	5,152	4,674	8,964
Intangible assets	19	15	29	23	19	1,100
Investments and other assets	27	130	148	158	149	447
Total Assets	2,320	6,823	9,577	10,682	12,231	36,719
Liabilities	_					
Current liabilities	960	2,292	2,295	2,993	3,370	4,979
Notes and accounts payable - trade	138	151	186	283	398	1,554
Interest-bearing debt	136	827	1,216	1,538	1,276	976
Non-current liabilities	709	2,934	4,798	4,317	3,335	2,602
Long-term loans payable	615	2,925	4,079	3,620	2,767	1,849
Total Liabilities	1,670	5,227	7,093	7,310	6,705	7,581
Net assets	_					
Net assets	649	1,596	2,483	3,371	5,526	29,138
Total Liabilities and Net Assets	2,320	6,823	9,577	10,682	12,231	36,719

<sup>\*</sup>Financial figures for FY12/15, FY12/16 and FY12/17 are revised figures released on March 5, 2019.



<sup>\*</sup>FY12/13 figures are non-consolidated

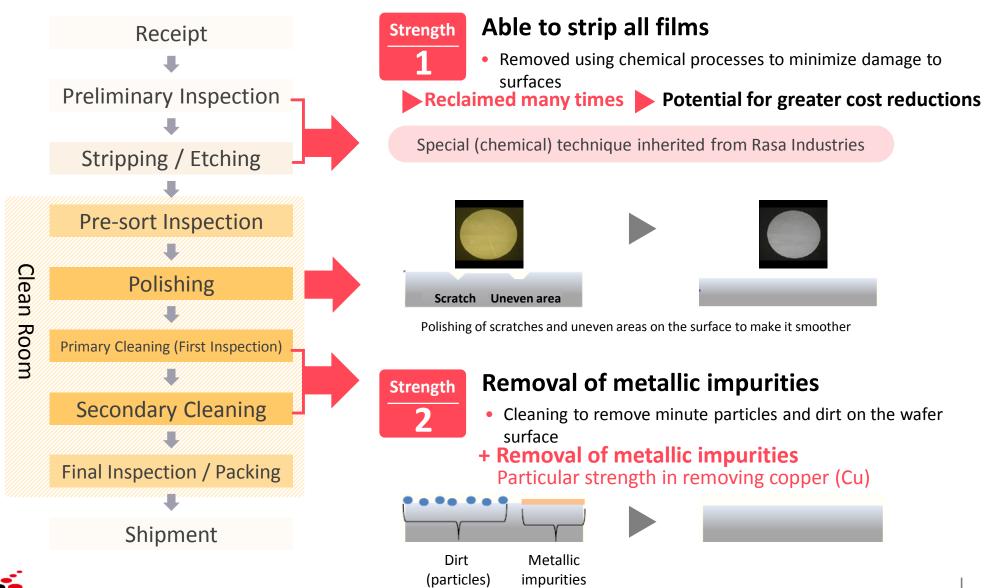
## Performance by Segment

(Millions of Yen)	FY12/13	FY12/14	FY12/15	FY12/16	FY12/17	FY12/18		
Net sales								
Wafer Business	3,347	4,414	5,107	7,144	9,487	10,973		
Prime wafer manufacturing and sales business	_	_	_	_	_	11,918		
Purchases and Sales of Semiconductor Equipment Business	_	_	_	1,654	1,393	2,918		
Other, adjustments	127	151	178	66	52	(331)		
Segment profit								
Wafer Business	916	1,444	1,377	1,765	3,396	4,012		
Prime wafer manufacturing and sales business	_	_	_	_	_	2,049		
Purchases and Sales of Semiconductor Equipment Business	_	_	_	230	130	366		
Other, adjustments	(214)	(278)	(316)	(409)	(543)	(675)		
Segment assets								
Wafer Business	1,337	5,040	6,987	5,657	8,120	9,150		
Prime wafer manufacturing and sales business	_	_	_	_	_	21,313		
Purchases and Sales of Semiconductor Equipment Business	_	_	_	1,137	1,305	1,939		
Other, adjustments	982	1,783	2,589	3,887	2,805	4,315		



<sup>\*</sup>Financial figures for FY12/15, FY12/16 and FY12/17 are revised figures released on March 5, 2019.

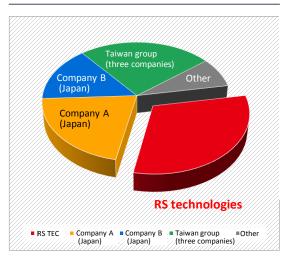
## Reclaimed Wafer Business (1)



## Reclaimed Wafer Business (1)

### Increasing Share of the Reclaimed Market

#### RS Technologies' Share of the 300mm Reclaimed Market



A new plant in Taiwan and expansion of the Sanbongi Factory increased production capacity, increasing our market share to 30%.

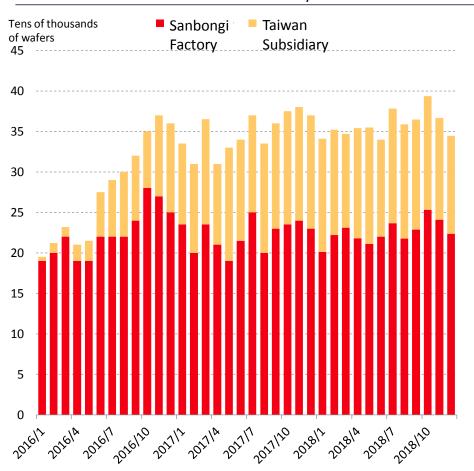
We will further enhance production capacity at both plants by using empty factories at Sanbongi, and utilizing business partnerships, M&A, and other means.

Aim to expand share to 40%

	FY12/15 1H	FY12/15 2H	FY12/16	FY12/17	FY12/18
RST Group Production Capacity	180,000 wafers	240,000 wafers	280,000 wafers	300,000 wafers	340,000 wafers
RST Group Market Share	19%	24%	29%	30%	31%

# Shipments from the Sanbongi Factory and Taiwan Subsidiary (2016-2018)

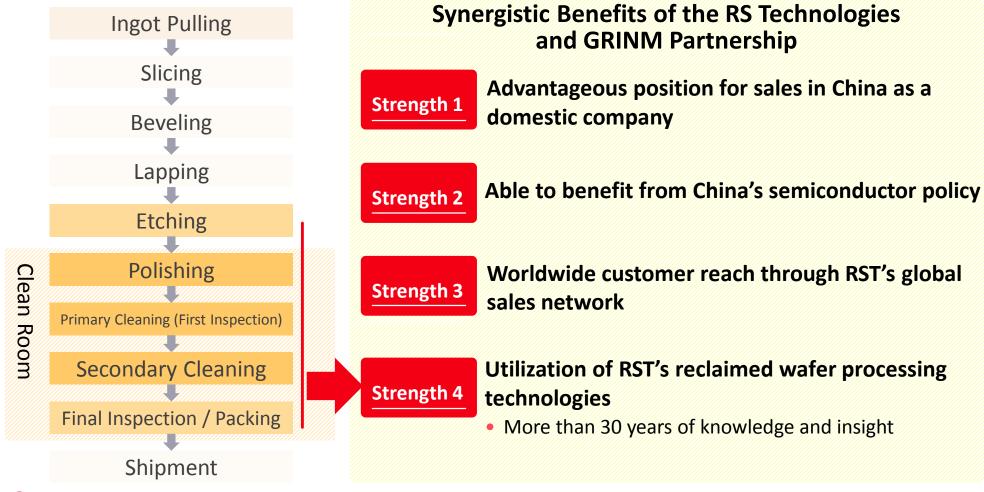
## Shipments of 300mm Wafers from the Sanbongi Factory and Taiwan Subsidiary





## Entry into the Prime Wafer Business

• RS Technologies has established a joint venture with Chinese state-owned company General Research Institute for Nonferrous Metals (GRINM), and is developing its semiconductor business as a domestic Chinese company.





### Concerning the Company's Joint Venture Partner in China

(General Research Institute for Nonferrous Metals [GRINM])

- Established in 1952, GRINM is the largest state-owned research institute in China.
- Out of the roughly 13 million companies in China, about 300 thousand are state owned.
   Out of these, about 88 are directly owned by the central national government and GRINM is one of these.
- GRINM is a research institute through which government, industry and science come together. Nonferrous metal policies of the central national government are transmitted through GRINM.
- GRINM established operating companies that serve as evidence of its successful research. Currently, 34 of these companies exist.
- GRITEK, a subsidiary of Beijing GRINM RS Semiconductor Materials Co., Ltd., an RST joint venture, was established as GRINM's first operating company in 2001.





# Establish Subsidiaries and Construct Factories through Partnership with the City of Dezhou in Shandong, China

- GRITEK, a consolidated subsidiary of RST, has formed a partnership with the City of Dezhou in Shandong, China
- Established a new company, GRITEK, on August 23, 2018

### Background of Partnership

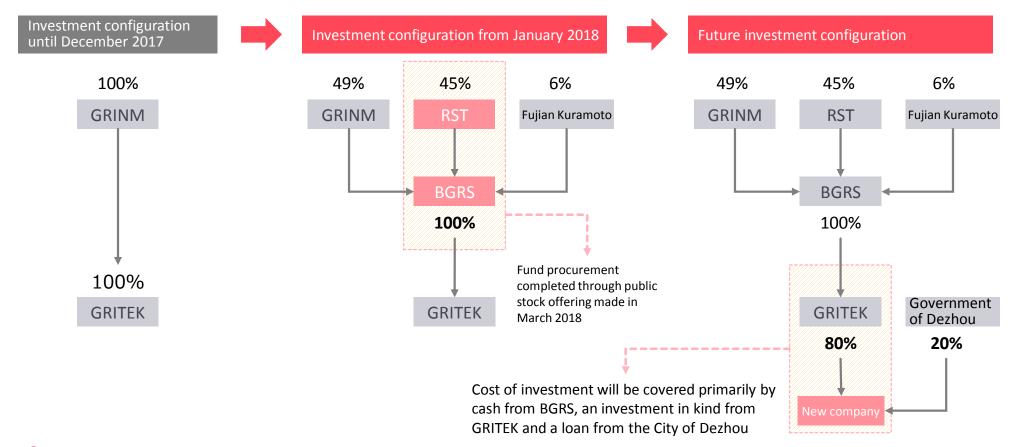
- 1. Invitations for major semiconductor manufacturers to set up factories in the area are gaining momentum. Several semiconductor manufacturers are located nearby, making the area a prime location (see image on the right)
- GRITEK will be able to offer plentiful benefits, including low-cost company housing and reduced utility expenses.
- 3. Science and engineering universities are located nearby, providing favorable circumstances for acquiring superior human resources
- 4. Land expandable to a maximum of about 500,000m<sup>2</sup> (initially 200,000m<sup>2</sup>) has been procured, allowing for adequate response to future business progress in China





### **Investment Strategy**

- GRITEK was a wholly-owned subsidiary of GRINM until 2017.
- The Company was planning to enter the prime wafer business and faced the necessity of adding a local company to the Group. In response to this need, RS and Fujian Kuramoto established BGRS in 2018 through cash investments, while GRINM contributed an investment in kind. BGRS subsequently converted GRITEK into a subsidiary.
- The Company will partner with the government of Dezhou in order to reduce capital investment risk and complete the establishment of a new company.





\*Listed stakes are final and in accordance with investment agreements

### Forward-looking Statements

The content of these materials was prepared based on generally recognized economic potential and certain assumptions considered reasonable by the Company, but is subject to revision without notice due to changes in the various business environments affecting management.

Materials and information provided for this announcement contain forward-looking statements. This information is based on assumptions pertaining to the current outlook, forecasts and risks, and contains uncertainties that could result in different outcomes.

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